

PERSONALITY STYLES SCORE SHEET**Transfer your scores to the Personality Style Profile below:**

You can do this in 3 steps:-

1. Draw a dotted line down the boxes; starting from the letter with your highest score (A, B, C, D).
- If you have equal scores you can draw more than one line, but if you tie between B and D, for example, you are probably C.
2. Draw a dotted line across the boxes, starting from the number with your highest score (1, 2, 3, 4).
3. Put an X where the lines intersect. This is your most usual personality style.

If you score in the outside corner of any quadrant (A1, D1, D4, A4) it means you identify very strongly with that style.



PERSONALITY STYLE SCORE SHEET

	A	B	C	D				
	FEELER							
1	Enthusiastic		Imaginative					
2								
DOER					Practical	Logical		PLANNER
3								
4								
	THINKER							

WHAT DOES EACH PERSONALITY STYLE MEAN?



<p style="text-align: center;">ENTHUSIASTIC</p> <ul style="list-style-type: none"> • Likes new situations, new people, new ideas • Likes to be with other people • Likes to talk things through with others • Likes to get things out in the open • Trusts their gut reaction • Relies on their feelings • Adapts well to changes • High energy most of the time • Will try anything • Likes risks • Likes to learn with people through discussions, project, doing things 	<p style="text-align: center;">IMAGINATIVE</p> <ul style="list-style-type: none"> • Sees lots of alternatives • Has a good imagination • Is friendly and doesn't like conflict • Cannot be pushed until ready • Good at seeing the total picture • Unhurried, casual, calm • Listens well to others • Likes to work with a small group of people • Works in bursts of energy • Asks good questions • Likes to feel other people support them • Likes to learn by listening, then talking ideas through with a small group
<p style="text-align: center;">PRACTICAL</p> <ul style="list-style-type: none"> • Likes solving problems • Likes working things out on their own • Very organised • Good at getting the details right • Likes to be in charge • Likes making plans • Likes to get things done • Likes things to be neat and orderly • An always be relied on to get a job done • Good at finding out about things • Likes to learn by talking things out 	<p style="text-align: center;">LOGICAL</p> <ul style="list-style-type: none"> • Likes to understand things thoroughly • Work out problems logically • Good at putting ideas together • Precise, thorough, careful • Likes to take time before reacting • Works well on their own • Trusts thinking, suspicious of feelings • Likes to think things through without being pressured • A good and fair critic • Takes a 'scientific' approach to things



	<ul style="list-style-type: none">• Likes to learn by thinking through ideas and seeing if they make sense
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